

CURRICULUM VITAE

ESPEN R. MOEN

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NATIONALITY Norwegian

DATE OF BIRTH July 17, 1964

MARITAL STATUS Married with three children

EDUCATION

- First degree in Mathematics and Sciences, University of Oslo (1986).
- Cand-Oecon (MA Economics), University of Oslo (1991).
- Ph. D., London School of Economics (1995). Title of doctoral thesis: "Essays on Matching Models of the Labour Market". Supervisor: Professor Christopher A. Pissarides.

EXPERIENCE

- Research Fellow, University of Oslo, 1991-1994.
- Lecturer, London School of Economics, 1994-1995.
- Research Economist, SNF (Institute for Research in Economics and Business Administration) -University of Oslo, 1995-1998.
- Associate Professor 2, Economics and Mathematics, Institute for Mathematics, University of Oslo, 1996-1998.
- Associate Professor, Norwegian School of Management BI, 1998-2003.
- Professor, Norwegian School of Management BI, 2003-.
- Member of CEPR (the Centre for Economic Policy Research) 2002-, from 2007 as Research Fellow.
- Director, Center for Research in Economics and Management (CREAM) 2006-
- Professor 2, University of Oslo, Department of Economics, from Jan 2008.

VISITING POSITIONS

- Visiting Professor, Northwestern University, 2004-2005

EDITORIAL POSITIONS /CONFERENCE CHAIR

- Chair, Scientific Programme Committee for the EEA part of the joint EEA-ESEM in Oslo, August 2011.
- Editor, the *Scandinavian Journal of Economics*, 2005 – 2008
- Associated editor, *Scandinavian Journal of Economics*, 2008-

AWARDS

Norwegian School of Management Research Award 2005

PUBLICATIONS

- "Competitive Search Equilibrium". *Journal of Political Economy* 1997, vol 105, No.2, 385-411.
- "Efficient Ways to Finance Human Capital Investments". *Economica* 1997 vol 65, 491-505.
- "Education, Ranking, and Competition for Jobs". *Journal of labor economics* 1999, Vol 17, no 4, 694-723.
- "State Ownership as a Signalling Device". With D.M. Dalen and C. Riis. *Nordic Journal of Political Economy* 2001 vol 27, 3-12.
- "Do Negotiated Agreements Lead to Cost Efficiency?" with R. Golombek. *Journal of Economics* 2001, vol 76, 101-123.
- "Do Good Workers Hurt Bad Workers-or is it the Other Way Around?". *International Economic Review* 2003, vol 44, 779-799.
- "Regulation with Wage Bargaining" with D.M. Dalen. and N.H.M. vd Fehr. *Economic Journal* 2003, vol 113, 525-538.
- "Does Poaching Distort Training?" with Åsa Rosen. *Review of Economic Studies* 2004, vol. 71, 1143-1162.
- "Incentive Contracts and Adverse Selection" with Åsa Rosen. *Scandinavian Journal of Economics* 2005, vol 107(2), 279-298.
- "Contract renewal and incentives in public procurement" with Dag Morten Dalen and Christian Riis. *International Journal of Industrial Economics* 2006 vol 24, 269-285.
- "Equilibrium Incentive Contracts and Efficiency Wages" with Åsa Rosen. *Journal of the European Economic Association (JEEA)* 2006, vol 4, 1165-1192.
- "Policy Reversal" with Christian Riis. *American Economic Review* Vol 100, no 3, June 2010, 1261-1268
- "Job-to-Job Movements in a Simple Search Model" with Pietro Garibaldi. *American Economic Review p&p* vol 100, no 2, May 2010 pp 343-347.
- "Incentives in Competitive Search Equilibrium" (with Åsa Rosen). *Review of Economic Studies*, forthcoming. CEPR working paper no. 5554.
- "Worker Replacement" (with Guido Menzio). *Journal of Monetary Economics*, forthcoming.

- “Entrepreneurship: Origins and Returns” with Helge Bergland, Jens Fredrik Skogstrøm and Knut Røed. Forthcoming, *Labor Economics*. CEPR discussion paper no 7360.
- “Efficient Exclusion” with Christian Riis. Internet comment on AEA-Web (American Economic Associations web page), 2007

WORKING PAPERS

- “Incentive Contracts and Worker Turnover in Search Equilibrium” (with Åsa Rosen). Revise and Resubmit, *Journal of the European Economic Association*.
- “Competitive on-the-job search”. With Pietro Garibaldi. Presented in invited session at the SED annual meeting in July 2010.
- “Invisible Markets” with Åsa Rosen.
- “Taking Competitive Search to Data” with Anja Godøy
- “Competition with local network externalities” with Øystein Fjeldstad and Christian Riis.
- The proper scope of governments when costs are contractible” with D. M. Dalen. CEPR working paper no 3992. Presented at the European Economic Associations annual meeting for economists in August 2003.

CHAPTERS IN BOOKS

“Regulation and Competition in the Norwegian Telecommunication Markets” with Øystein Fjeldstad and Christian Riis. *In Competition and Welfare: The Norwegian Experience*, 71-84, Konkurransetilsynet, 2006.

SELECTED PUBLICATIONS IN NORWEGIAN

- Er euro-tilknytning så ille? Medforfatter: Arne Jon Isachsen. *Sosialøkonomen* nr 9 1999 s 14-16.
- Er frivillige avtaler kostnadseffektive? Medforfatter: Rolf Golombek. *Sosialøkonomen* nr 9 1999 s 34-38.
- Hva skal vi gjøre med SDØE? *Økonomisk forum* nr 5 2001 s 29-34.
- Privat Arbeidsformidling. *Søkelys på Arbeidsmarkedet 2* 2003,193-202.

PROJECT EXPERIENCE, RESEARCH

Titles of some projects have been translated from Norwegian.

- *R&D, Industry Dynamics, and Public Policy* (leader). Norwegian Research Council (Vekstforsk), 2007-2011.
- *Incentive contracts in labour market equilibrium* (leader). Norwegian Research Council, FRISAM, 2005-2010.
- *Wage contracts and labour market efficiency*. The Royal Swedish Academy of Sciences 2001-2004 (with Åsa Rosen).
- *Education and lifetime income* (leader). Financed by the Ministry of Labour and Government Administration 1996.
- *Voluntary agreements in environmental policy* (leader). Financed by the Norwegian Research Council under the SAMRAM (Norwegian Energy and Environmental Policy: Constraints, Opportunities and Instruments) Programme 1997-99.
- *A value-creating Norway* (participated in the project). Analysed the petroleum sector. 2000.
- *Public ownership, incentives and efficiency* (one out of three equally involved researchers). Financed by the Norwegian Research Council: 1998-2002.
- *Cheaper and better: quality and efficiency within the public sector* (one out of three equally involved researchers). Financed by the Norwegian Research Council 1998-2002.
- *New ways to finance labour market policy* (leader). Financed by the Ministry of Labour and Government Administration. Finished July 2003.
- *Local and global network externalities* (participant). Research project financed by Telenor.
- *Competition within electronic communication* (participant). Financed by the Norwegian Competition Authorities and the Post and Telecommunication Agency. Finished September 2003.

CONSULTANCY AND ADVICORY SERVICES

- Partner in the consultancy firm *Oeconomica*
- Acted as consultant/advisor for
 - The Norwegian Government
 - Ministry of Finance
 - Ministry of petroleum and energy
 - Ministry of trade and industry
 - Ministry of labour
- Regulation authorities
 - Norwegian post and telecommunications authority
 - Norwegian competition authority
- Private companies (selection)
 - Telenor (telecommunications)

- NetCom (telecommunications)
- The Confederation of Norwegian Business and Industry
- Testified in court in a number of cases

OTHER

Invited to NBER (the National Bureau of Economic Research) Summer Institute annually, participated and presented paper in 2000 and 2008.

Act as referee for the following journals: *American Economic Review*, *Economic Journal*, *Econometrica*, *Economica*, *Economics Letters*, *European Economic Review*, *International Economic Review*, *Journal of Economic Theory*, *Journal of Economics*, *Journal of Political Economy*, *Journal of Public Economics*, *Review of Economic Studies*, *Scandinavian Journal of Economics*.